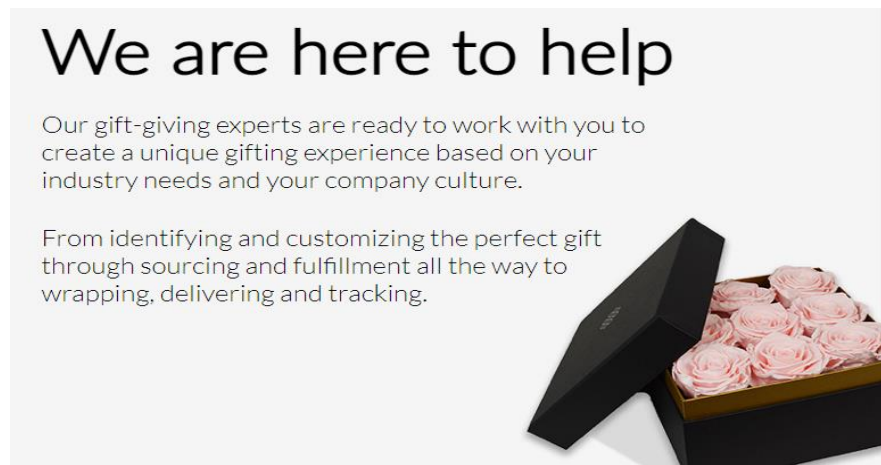


Seconde partie de l'épreuve**SHOP PRODUCTS:****CUSTOM EDIBLE**

Custom Chocolates, Sweets and Snacks, Baskets, Gourmet Food, Beverages

HOME & OFFICE

Kitchen & Dining, Home Decor, Office Accessories

APPAREL

Shirts, Sweatshirts & Jackets, Footwear, Hats and Caps, Accessories

FOOD, WINE & LIQUOR

Champagne & Bubbly, Wine, Liquor, Sweets & Snacks Gifts, Gourmet Food Gifts, DIY Food & Drink

DRINKWARE

Water Bottles, Mugs & Glasses, Barware, Wine & Drink Carriers, Drinkware Sets

OUTDOOR & LEISURE TECH

Audio, Cell Phone Accessories, Tech Sets & kits

SHOP BY OCCASIONS: Anniversary, Congratulations, Employee Recognition, Get Well, Holiday, Retirement, Thank You

PRICE \$0 - \$49 / \$50 - \$99 / \$100 - \$150 / Over \$150

Situation

You work for CorporateGift.com, an online business that offers gift solutions for companies. Your manager asked you to call some businesses to present your services and thus find new clients. Considering the following information, prepare the arguments you can give to your potential customers before you call them.

Use the following hints:

- Customer's needs
- Budget available
- Occasion.